

THREE COUNTY COC 2026 FUNDING COMPETITION

Virtual Bidders Conference – this will be recorded.

July 6th at 10:00am



**COMMUNITY ACTION
PIONEER VALLEY**



TODAY'S AGENDA

- ❖ Funding & Timeline
- ❖ Subrecipient Eligibility & Requirements
- ❖ Project Priorities, Scoring, & Types
- ❖ Grant Administration & Subrecipient Responsibility
- ❖ Next Steps & Questions

FUNDING & TIMELINE

RFP TIMELINE & PROJECT START DATES

RFP Released	June 29
RFP Responses Due	July 27
Written Notification to Applicants	August 10
Applications Completed in <i>esnaps</i>	By August 12
Project Ranking Posted	August 10
Completed Application Posted	By August 18
Expected Project Start Dates	August 1, 2027 October 1, 2027 (YHDP only)

TOTAL FY26 FUNDING AVAILABLE

Total Estimated Annual Renewal Demand (for both Tier I CoC Projects and YHDP Projects)	\$4,042,144
CoC Planning (Collaborative Applicant only)	\$149,612
DV Bonus Funds - Estimated	Up to \$230,053.24
CoC Bonus Funds - Estimated	Up to \$485,054
Total Possible Available Funding - Estimated	\$4,191,726

FUNDING: CURRENT PROJECTS AND RENEWAL

■ Renewal Project

- Renew current project as is (no changes to project types or components)

■ Expansion Project

- Expand current project
 - Increased capacity, change in project type or services provided, etc.
- DV Expansion: Add or expand capacity, services and/or access for DV survivors

■ YHDP Renewal and Replacement

- Renew current projects as is (no changes to project types or components)
- During the FY26 NOFO all YHDP are competitive.

NEW FUNDING OPPORTUNITIES

CoC Bonus

Estimated - \$485,054 CoC Bonus funding -serving Individuals and families experiencing homelessness (see program-specific eligibility)

- **New Transitional Housing (TH)**
- **Supportive Services Only (SSO)**
 - **Street Outreach**
 - **Standalone**
- **Rapid Rehousing (PH-RRH) Serving families only**

DV Bonus

Estimated - \$230,053.24 DV Bonus funding – for Project serving survivors of domestic violence, dating violence, sexual assault, or stalking who are experiencing homelessness (24CFR 578.3)

- **New Transitional Housing (TH) Serving survivors**
- **Rapid Rehousing (PH-RRH) Serving survivors**

SUBRECIPIENT ELIGIBILITY & REQUIREMENTS

HUD MINIMUM THRESHOLD CRITERIA

- Submit a fully completed new or renewal application on time (July 27 by 5:00 p.m.)
- Be an eligible applicant, serving or planning to serve an eligible population
- Document the required, secured match of 25% (YHDP projects have a waiver)
- Have a valid SAM.gov and valid UEI number
- No outstanding delinquent federal debt
- Not debarred/suspended from doing business with the federal government
- Code of Conduct that is compliant with 2 CFR Part 200
- Sufficient Financial Management System (including audit history)
- In compliance with prohibition against lobbying 31 U.S. Code Section 1352
- No unresolved Fair Housing or Civil Rights matters

THREE COUNTY COC THRESHOLD CRITERIA

- Experience receiving federal or State funds to operate similar programming
- Provides clients specialized resources and reasonable accommodations
- Proposed project will serve people experiencing homelessness in Berkshire, Franklin, and Hampshire County
 - People served will meet one of HUD's four Categories of Homelessness
 - Project will provide due process to clients who are asked to leave
- Compliance with Public Law 90-284 (referring to 42 U.S. Code 3601-20, Fair Housing Act)
- Compliance with HUD directives regarding Equal Access to Housing (Docket No. FR 5863-F-02)
- Must have process for receiving & incorporating feedback from people with lived experience of homelessness
- Compliance with housing requirements in the Violence Against Women Act; 34 U.S. Code 12491-12496; 24 CFR part 5 subpart L; and program-specific regulations (if applicable)
- Must enter data into HMIS (or comparable database for VSPs) and participate in Coordinated Entry

HMIS PARTICIPATION

- Projects are required to participate in their CoC's HMIS system, except victim service providers which must use a comparable database
 - Data entry at participant intake and exit; an annual assessment; response to reporting requirements.
- Training and support provided by the HMIS lead agency (*Community Action Pioneer Valley*). HMIS accounts available for free based on project size, with additional available for purchase.
- **MAY** include providing funding for the CoC's HMIS grant administration needs

COORDINATED ENTRY PARTICIPATION

- Projects are required to participate in the collaborative coordinated entry (CE) system
 - System for equitable access to housing; individuals are assessed using a local assessment tool and prioritized based on eligibility and vulnerability
 - No wrong door approach
- Participation includes attending case conferencing when needed, communicating with CoC staff when project vacancies occur, and filling vacancies through CE referrals

TRANSITION GRANTS

- A Transition grant is an application to fund a new CoC project through the reallocation process to transition an eligible CoC renewal project (including a Special NOFO project or DV Renewal project) from one program component to another eligible component over a 1-year period.
- Transition grant applications awarded FY 2026 funds must fully transition to the new component by the end of the 1-year grant term and may only apply for renewal in the next CoC Program Competition under the component to which it transitioned.
- Any Renewal Recipient (except YHDP Renewal Recipients) may request a limited project transition information request to discuss eligibility regarding a transition project application.
 - All requests must be initiated before 4:00pm on July 7, 2026 by email to the CoC Program Director, Shaundell Diaz at sdiaz@communityaction.us. Subsequent guidance and discussions will be limited in scope and not a part of the organization's application.
- For more information see page 10 of the RFP.

PROJECT PRIORITIES, TYPES, & SCORING

HUD PRIORITIES FOR NEW PROJECTS

- ✓ End Homelessness for all persons
- ✓ Transitional Housing
- ✓ Reduce Unsheltered Homelessness
- ✓ Focus on families, youth, children, Veterans, DV and trafficking victims
- ✓ Partner with Housing, Health, and Service Agencies
- ✓ Invests in treatment and recovery for addiction
- ✓ Helping Americans get back on their feet
- ✓ Pro-law enforcement and first responders
- ✓ Build an Effective Workforce
- ✓ Ensures accountable use of taxpayer dollars by checking for fraud, waste, and abuse

LOCAL PRIORITIES FOR NEW PROJECTS

- ✓ **Transitional Housing:** General, for specific subpopulations, or for bridge/step down programs to assist someone leaving residential programs with no exit plan
- ✓ **Rapid Rehousing:** for families with children under 18 or for individuals or families fleeing DV
- ✓ **Supportive Service Only – Street Outreach of Standalone:** General or for specific subpopulations
- ✓ Projects with partnerships with **medical providers, law enforcement, faith-based organizations, or recovery providers**

TRANSITIONAL HOUSING (TH)

- Transitional housing facilitates the movement of homeless individuals and families to PH within 24 months of entering TH.
 - Grant funds may be used for acquisition, rehabilitation, new construction, leasing, rental assistance, operating costs, and supportive services.
- Transitional Housing projects are still required to have a state, local government, or PHA administer rental assistance.
- **Proposed program components should be inclusive of the following:**
 - Must demonstrate that the project will provide and/or partner with organizations to provide eligible supportive services that are necessary to assist program participants to obtain and maintain housing.
 - Ensure that at least 50% of participants exit to a positive destination within 24 months and at least 50% of participants exit with employment income as reflected in HMIS or another data system used by the applicant.
 - Project will be supplemented with resources from other public or private sources that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP.
 - Project will provide individualized services for program participants during their time in transitional housing that will result in at least 20 hours per week of engagement and services, activities or employment for all program participants, except for a program participant over age 62 or who is an individual with disabilities.

SUPPORTIVE SERVICES ONLY (SSO) -STANDALONE-

- Supportive services funds to provide services to homeless individuals and families not residing in housing operated by the recipient.

- Supportive services may be offered in a structure or structures at one central site, or in multiple buildings at scattered sites where services are delivered.

- Projects may be operated independent of a building (e.g., street outreach) and in a variety of community-based settings, including in homeless programs operated by other agencies.

- Proposed program components should be inclusive of the following:**

- Assist people in exiting homelessness, addressing barriers to stable housing and increasing self-sufficiency

- Project will conduct an annual assessment of the service needs of the participants

- A strategy for providing supportive services to eligible program participants with histories of unsheltered homelessness and those who do not traditionally engage with supportive services

- Project will be supplemented with resources from other public or private sources that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP.

SUPPORTIVE SERVICES ONLY (SSO) -STREET OUTREACH-

- Supportive services funds to provide services to homeless individuals and families not residing in housing operated by the recipient.
 - Supportive services may be offered in a structure or structures at one central site, or in multiple buildings at scattered sites where services are delivered.
 - Projects may be operated independent of a building (e.g., street outreach) and in a variety of community-based settings, including in homeless programs operated by other agencies.
- Proposed program components should be inclusive of the following:**
 - Project will be supplemented with resources from other public or private sources that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP.
 - A strategy for providing supportive services to eligible program participants with histories of unsheltered homelessness and those who do not traditionally engage with supportive services
 - A plan for partnering with first responders and law enforcement to engage people in living in places not meant for human habitation to access emergency shelter, treatment programs, reunification with family, transitional housing or independent living.

RAPID RE-HOUSING (RRH)

- Projects serving ONLY families experiencing homelessness in categories 1 or 2.
 - Short/medium term (up to 24 months) tenant-based rental assistance
 - Participant signs lease with landlord
 - Monthly case management/tenancy support focused on income maximization and housing stability to ensure independence at the end of assistance period
 - Services may be provided for up to six months after exit from the use of rental assistance, incl. six months after exit from TH
 - Case management includes housing search & identification
 - Participants do not need to have a disability to qualify for RRH
 - Use as a bridge to more permanent housing resources
- **Proposed program components should be inclusive of the following:**
 - Ensure that at least 50% of participants exit to a positive destination within 24 months and at least 50% of participants exit with employment income as reflected in hmis or another data system used by the applicant.
 - Project will be supplemented with resources from other public or private sources that may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP.
 - Demonstrate that the provision of tenant-based rental assistance will help families achieve self efficiency within 24 months

DV SPECIFIC-TRANSITIONAL HOUSING (TH) AND RAPID REHOUSING

- Are new projects dedicated to serving individuals and families who are fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking and who qualify under the paragraphs (1) or (4) of the definition of homeless at 24 CFR 578.3 or section 103(b) of the McKinney-Vento Homeless Assistance Act. Survivors of human trafficking may also qualify as homeless under paragraph (4) of the definition of homeless at 24 CFR 578.3 or section 103(b) of the McKinney-Vento Homeless Assistance Act because they are often also victims of domestic violence, dating violence sexual assault, or stalking, however, a DV Bonus project may not exclusively serve people fleeing or attempting to flee human trafficking.
- **The applications must demonstrate:**
 - The project applicants have experience serving individuals and families of person experiencing trauma or a lack of safety related to fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking and their ability to house survivors and meet safety outcomes
 - The projects inclusion of victim-centered practices; their plan to include survivors with lived experience

APPLICATION & DOCUMENTATION

Renewal & Expansion Project Applications

- Complete and submit an application for consideration (Appendix E).
 - ❖ Renewal Project applications include both attachments to be emailed to sdiaz@communityaction.us
- Complete Application(s) in ESNAPS (do not submit) applicants will be notified when HUD opens esnaps apps.
 - Including all required supporting documents
- A match letter on agency letterhead and signed by the authorized funder

NEW Project Applications

- Complete and submit an application for consideration (Appendix E).
 - New Project applications and attachments must be emailed to sdiaz@communityaction.us
- Complete New Project Application in ESNAPS (do not submit)
 - Including all required supporting documents
- A match letter on agency letterhead and signed by the authorized funder

APPLICATION SCORING AND PROCESS

Ranking and Evaluation Committee

- Will review applications that have passed the threshold criteria
- May consider Project type adjustments based on applicant pool
- May propose changes to project scope/budget
- May consider reallocating projects to fund additional NEW Projects
- Once completed ranking, send to CoC Board for final approval

APPENDIX B - 2026 THREE COUNTY COC NEW PROJECT SCORING AND RANKING

Appendix B. New Project Application Evaluation Criteria and Scoring



Does the project meet the threshold criteria for HUD and Three County CoC?

(Yes/No) _____

<u>Section</u>	<u>Total Points</u>	<u>Score</u>
A - Experience	10 points	___/10
B – Implementation Timeline	2 points	___/2
C - Financial	7 points	___/7
D – Participation of Lived Expertise	5 points	___/5
E - HUD Priorities for New Projects for TH	8 points	___/8
HUD Priorities for New Projects for SSO – Street Outreach	6 points	___/6
HUD Priorities for New Projects for SSO - Standalone	5 points	___/5
HUD Priorities for New Projects for Rapid Rehousing	6 points	___/6
F. Local Three County CoC Priorities	2 points each, 6 max	___/6
G. TH and RRH Supportive Services Requirement	2 points	___/2
Total	TH – 40 SSO SO – 36 SSO Standalone – 35 RRH – 38	TH - ___/40 SSO SO - ___/36 SSO Standalone – ___/35 RRH - ___/38

GRANT ADMINISTRATION & RECIPIENT RESPONSIBILITY

RECIPIENT/SUB-RECIPIENT RELATIONSHIP

- Community Action of Pioneer Valley's (CAPV) Continuum of Care Program (CoC) is the direct **recipient** to HUD, all projects funded through this RFP will be **subrecipients** to CAPV.
- A formal contract agreement will be drafted between CAPV and all subrecipients once HUD has approved the projects.
- Projects will be required to adhere to CAPV's fiscal policies and procedures, and the CoC's Program Requirements & governance structure.
- Projects must follow specific requirements as outlined in the NOFO, the RFP, and CAPV's subrecipient policies, in addition to meeting all HUD requirements.
- Projects will bill CAPV monthly for reimbursement of eligible expenses.

MATCH REQUIREMENTS

- Recipients are required to provide **25%** match for all projects, less leasing dollars
- Match can be cash or in-kind (services or goods)
- Match must be documented prior to the grant agreement on agency letterhead
- All match must be spent on costs that would be otherwise eligible under the CoC Program Interim Rule

MATCH EXAMPLES

What IS match?

- A local contractor donates paint and supplies and offers to paint all the TH units in a property
- The recipient receives a \$10,000 grant from a local foundation that goes to the organization's general operating fund
- Program income paid by participants directly to the recipient
- A community agency will offer substance use counseling to 15 youth enrolled in an RRH project

What is NOT match?

- Cash or any in-kind contribution used as match for another grant
- Federal benefits provided directly to the participant (i.e. SNAP)

SAMPLE BUDGET (WITH LEASING)

25% of a
\$150,000
project budget
is a **\$37,500**
match
requirement,
unless there
are leasing
dollars...

Line Item	CoC Funding	Match dollars	TOTAL
Leasing Dollars	\$100,000	\$0.00	\$100,000
Supportive Services	\$30,000	\$7,500	\$37,500
HMIS	\$10,000	\$2,500	\$12,500
Admin funds (10%)	\$10,000	\$2,500	\$12,500
Total	\$150,000	\$12,500.00	\$162,500

CoC Projects have a 10% administrative line item, half of which is retained by Community Action for grant administration.

NEXT STEPS

- ❖ Talk with your agency or organization about applying!
- ❖ Initiate match letters now!
- ❖ Consult the Interim Rule to be sure your suggested expenses are eligible under a line item!
- ❖ Read the [NOFO](#)!
- ❖ Check out our [website](#)!
- ❖ Contact us if you need alternative, accessible application formats!

QUESTIONS?